U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration U.S. CENSUS BUREAU



FORM

**SA-484A** 

#### DUE DATE •

NOTICE — Your report to the Census Bureau is **confidential** by law (Title 13, U.S. Code). It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. The law also provides that copies retained in your files are **immune from legal process**.

**RETURN COMPLETED FORM TO** 



U.S. CENSUS BUREAU 1201 East 10th Street Jeffersonville, IN 47132-0001

Any questions call 1-800-772-7851 weekdays, 8:30 a.m. to 5:00 p.m. EST

## **2002 SERVICE ANNUAL SURVEY**

#### TRUCK TRANSPORTATION

135 SAS\_T 484230 T

(Please correct any error in name, address, or ZIP Code)

**YOUR RESPONSE IS REQUIRED BY LAW.** Title 13, U.S. Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau.

#### tem 1 SURVEY COVERAGE

This report covers all domestic locations operated by your company and its subsidiaries primarily engaged in providing long-distance specialized trucking. These locations provide trucking between metropolitan areas that may cross North American country borders.

Does the above coverage describe this firm's business activity?

0001	1 Yes -	- Continue with Item 3	
	2 No –	Specify your business activity and continue with Item 3	
	0002		

### Item 2 NOT APPLICABLE TO THIS FORM

Item 3 REPORT PERIOD			2002	
Mark (X) the one box which best describes the period	0006 1 Calendar year – Go to Item 4A	Month	Day	Year
covered by your report.		0007		
If the data reported are for a period other than the "calendar year," please enter the beginning and ending	2☐Fiscal year			
dates.	3 Less than 12 months ∫	0008		
	То			

Item 4A OPERATING REVENUE		An estimate is acceptable if a book figure is not available.				Mil.	002		
See the enclosed instruction sheet before completing this section.		not avair	not available.					The	ou. Dol.
Enter "0" in items where applicable. Do not combine data for two or more detail lines.	1. Motor	1. Motor carrier revenue 400							
Exclude intracompany transfers.		2. Other	operatii	ng revenue related to motor carrier					
NOTE – If the amount reported on line 2 is than 20 percent of the total operating reve reported in line 3, indicate the source of the revenue in the "Remarks" section on page this form.	, <u> </u>	activities; warehousing and handling activities  3. TOTAL OPERATING REVENUE							
Item 4B ANALYSIS OF MOTOR CAR	RIER (	PERATIONS				<u>'</u>	К	ev	2002
COMPANIES REPORTING MOTOR CARRIE ITEM 4A1 ABOVE, COMPLETE ITEM 4B. AL TO ITEM 4C.	L OTH	ERS SKIP	<b>a.</b> Pe	ommodities recentage of motor carrier revenue from:					Percent
See the enclosed Instruction sheet bet this section.	ore co	mpleting	(1)	<ul> <li>Agricultural products and fish — Incl animals and fish, cereal grains, and othe</li> </ul>					2/
Enter "0" in items where applicable. D data for two or more detail lines.	o not o	combine		products			40	09	%
Exclude intracompany transfers.  NOTE – Round percentage items to the ne	arest w	hole nercent	(2)	Grains, Alcohol, and Tobacco produc	ts — I	nclude	s		
Line 1b - Report total highway miles trave	eled by	this firm's	(_,	milled grain products and preparations, of foodstuff, alcoholic beverages, and tobac				10	%
owned and leased vehicles. Include highway vehicles operated by other motor carrie owner-operators) performing services on y <b>Exclude</b> the distance traveled by maintenance.	rs (incl our be	uding half.	(3)	Stone, Nonmetallic Minerals, and Me	etallic Ores —				
An estimate is acceptable if a book	Key code	2002 Percent		gravel and crushed stone, non-metallic n metallic ores and concentrates			4	11	%
figure is not available.  1. Distance traveled			(4)	Coal and Petroleum Products — Inclu crude petroleum, gasoline and aviation f	ides co uel, fu	al, el oils,			
a. Percentage of motor carrier revenue				and basic chemicals			4	12	%
from: (1) Local trucking	402	%	(5)	Pharmaceutical and Chemical Produ pharmaceutical products, chemical produplastics, and rubber					%
(2) Long-distance trucking (over-the-road)	403	%	(6)	Wood Products, Textiles, and Leathe	r — In	cludes			
TOTAL		100%		logs and other rough wood, wood productions and articles of textiles or leather	cts, textiles,			14	%
	Key code	2002 Miles							
<b>b.</b> Total distance traveled in highway miles (both empty and loaded)	404		(7)	primary metal products such as pipes, in	<ul> <li>Metal and Machinery — Includes base metal an ary metal products such as pipes, ingots, etc. Also ides fabricated metal products such as machinery</li> </ul>				
	Key	2002							
c. Percentage of total highway miles	code	Percent	(8)	Electronic, Motorized Vehicles, and Instruments — Includes electronic and			.		
traveled by:				equipment, office equipment, motorized parts, precision instruments and apparat	vehicle			16	%
(1) Loaded or partially loaded vehicles	405	%		parts, precision instruments and apparat	us		+		
(2) Empty vehicles	406	%	(9)	Used Household and Office Goods — furniture, appliances, and miscellaneous				17	%
TOTAL		100%	(10)	Now Eveniture and Missellanceus M		turad.			
	Key code	2002 Percent	(10)	New Furniture and Miscellaneous Ma Products — Includes new furniture, ma mattress supports, mixed freight, and m manufactured products	ttresse	s and	4	18	%
2. Weight			/==:	Other Netslessifi L. C. K					
<ul> <li>a. Percentage of motor carrier revenue from:</li> </ul>			(11)	Other – Not classified above, – <i>Specify</i> 3001					
(1) Less-than-truckload shipments		2/					4	19	%
(less than 10,000 lbs.)	407	%	_	TOTAL - Sum of lines 1 thru 11				1	00%
(2) Truckload shipments (10,000 lbs. or more)	408	%		hat percent of the total commodities listed				ey	2002 Percent
TOTAL		100%	i.e	<ol> <li>(1)–(11) above are designated hazardous.</li> <li>required to display a hazmat placard on cordance with Title 49, CFR 177.823, Trans</li> </ol>	the vel	nicle in	4:	20	%

ANALYSIS OF MOTOR CARRIER Continued  4. Revenue by origin and destination of shipment Did domestic locations of this firm have shipmen		or	Line No.	Country of origin:	(	intry of nation:	Key	Key code 2002 Percentage of motor carrier revenue			
were destined to, locations outside the United S	,		1	U.S.	U.S.		421				
3002 1 ☐ YES — Continue	,			2	U.S.	Canada		422	%		
Enter the percentage of your compan from shipments that originated from, each of the country combinations list	and were destine	d to,	е	3	U.S.	Mexico		423		%	
If you purchased transportation for the	J	t of a		4	Canada	U.S.		424		%	
transborder shipment, and billed you trip, include it in the appropriate cate	r customer for the	entire		5	Mexico	U.S.		425		%	
				6	All	Other		426	426 %		
2 ☐ NO — Go to Item 4C				тот	TAL – Sum of	lines 1	thru 6		100%	<b>'</b> o	
Item 4C E-COMMERCE RECEIPTS/REV											
E-commerce includes sales and receipts from any transaction completed over an Internet, extranet, EDI network, electronic mail or other online system. Transactions are agreements between buyers and sellers to transfer ownership of, or rights to use, goods or services. Payment for these goods and services may or may not be made online. Please see the General Instruction sheet for further clarification before completing this item.											
An estimate is acceptable if a book figure is  1. Did your firm have e-commerce receipts/rever				_, [	Month (i.e., Ju	ine=06)	Ye	ear (i.e.	., 2002=	=02)	
0011 1 Yes — Enter the date your firm began	· ·	s. ——	0	010							
2 No — Continue to Item 4D.				L		Key		2002			
2. What was your firm's e-commerce receipts/reve	onus for 20022 (Inc	ludo				code	Bil.	Mil.	Thou.	Dol.	
e-commerce receipts/revenue in Item 4A. Exclu	<b>ide</b> sales taxes.) –	iuue			<b></b>	005					
Item 4D COST OF PURCHASED TRANSPORTATION	An estimate is is not available		table if a book f	igure		Key	2002				
Report payments to other carriers for the rental of trucks, truck-tractors, trailers, and other motor vehicles (with or without drivers). Also report transportation purchased from railroads, airlines, water, and other motor carriers.				code	Bil.	Mil.	Thou.	Dol.			
Item 4E INVENTORIES OF REVENUE GEN		urchase	ed transportation	FCEM	BER 31, 2002	INVEN	ITORY				
EQUIPMENT — DECEMBER 31, 2					) I		IIONI				
Report the <b>number</b> of vehicles used or held for us carrier operations on December 31, 2002. Report in number owned and/or leased to others <b>with</b> drive inventory obtained through capital lease agreeme vehicles that you own that were leased <b>without</b> or which were leased without or well as the capital lease agreement we will be a seen without or well as the capital lease agreement we will be a seen as a	n line 1 the ers. Include nts. <b>Exclude</b>			****		Ş					
others. Report in line 2 the number leased from of without drivers. Report in line 3 the sum of lines	thers	Key code	Trucks (Includes single-unit trucks, pickups, vans, etc.) (a)	Ke <sub>y</sub>		mi's le ts)	Key code	Trailers (Includes box-trailers, flatbeds tankers, etc.) (c)			
2001 INVENTORY  1. Number owned and/or leased with drivers to 0	others	428		431			434				
2 Number lessed WITHOUT drivers from atheres				432	,		435				
2. Number leased, WITHOUT drivers from others	430										
3. TOTAL 2002 INVENTORY				433	3		436				

Item 5	NUMBER OF LOCATIONS								2002 umber		
								0012			
Item 6	tal number of service locations co	overed by this repor					<u> </u>				
	other firm own more than	Name of owning	or control	ling comp	bany						
50 perce	nt of the voting stock or have	Number and street									
and poli	er to control the management cies of this company?	City, State, and ZIP Co	nde								
0013 1 Yes											
2 No		EIN — →									
	firm acquire or merge with $\vdash$	Name of compan	y acquire	d or merg	ed with						
another	company during 2002?	Number and street									
0016 1 🗆 🗸		City, State, and ZIP Co	nde								
	, ,	City, State, and Zir Ct	oue .								
		Date of merger or acquisition	Month	Year	EI	L	0019				
Item 7	REMARKS – Please use this spa	nce for any explanat	ions that	may be	helpful in	understa	nding your i	reported	data.		
0027	For any separate con number shown in t	orrespondence pert the address label are	aining to ea or at tl	this repo ne top of	ort, please the page.	include	the IDENTIF	ICATION	1		
	reporting burden for this collection of i tions, searching existing data sources,										
	ation. Send comments regarding this b ng this burden, to: Paperwork Project 0										
e-mail	comments to Paperwork@census.gov; ER IN ALL CORRESPONDENCE. Respor	use "Paperwork Project	t 0607-042	2" as the	subject. PLE	ASE INCL	UDE FORM N	AME AND	)		
	al number from the Office of Managen										
Item 8	CERTIFICATION - This report i								ons.		
Please pr	person completing this report – int	0021 Address (Numbe	r and stree	, city, Stati	e, ZIP Coae)	Area code		hone	Extens	sion	
							_				
Signature of	authorized person					O023 Area code	T.	ax	Extens	ion	
						Area code	Number		EXTERIS	SIUII	
0024 Title				0025 Da	ite	0026	E-mail	address			
								<u> </u>			
	DI	46	£	41	alas d						
	Please return If you prefer you	the completed				_					

# SERVICE ANNUAL SURVEY TRANSPORTATION

#### **GENERAL INSTRUCTIONS**

Please retain a copy of the completed form for your records.

Please read all instructions and complete all items in this report. This will save on costly and time-consuming follow-up.

- For location(s) sold or acquired during 2002, report only for the period that the location(s) were operated by this company or under the Federal Employer Identification Number (EIN) shown in the address label.
- Report only for those locations primarily engaged in the activities defined in the survey specific coverage section on the form.
- Report data for calendar year 2002. If calendar year records are not available, data for the latest fiscal year are
  acceptable. Indicate the period covered in Item 3. Please note, however, that estimates for calendar year 2002
  are preferable to book figures covering a different time period.
- Report dollar values in whole dollars (omit cents).
- If book figures are not available, estimates are acceptable.

#### **SPECIFIC INSTRUCTIONS**

#### Item 4A — OPERATING REVENUE

- Report all charges or billings for services rendered and any sales of merchandise during 2002, even though payments may be received at a later date. Do not deduct allowances for uncollectable accounts. Exclude revenue collected on behalf of another company and nonoperating revenue such as income from investments, the sale of securities or real estate, etc. Exclude revenue from a domestic parent organization (intracompany transfers), except locations primarily engaged in providing long-distance trucking to other locations of the same enterprise. Exclude in Item 4A sales taxes and other taxes collected from customers and paid directly to a taxing authority.
- Prorate revenue derived from services provided on a contractual basis according to the work accomplished. (Only include amounts applicable to the report period.)
- **Line 1** Report revenue from the transportation of property by motor vehicles. Include revenue from furnishing vehicles **with** drivers to other carriers under lease or similar arrangement.
- Line 2 Report other operating revenue including sales from the operation of lunchrooms, restaurants, snowplow work, etc.; revenue from the parking and storage of vehicles; revenue from amounts received from other carriers for the use of terminal facilities operated by this firm, including amounts billed separately for repair services; revenue from short-term rental or extended-term operating leases (with or without maintenance) of trucks, truck-tractors, or trailers, without drivers; fair sales value of merchandise marketed under capital, finance, or "full payout" leases; and commissions for providing brokerage services, making payroll deductions, collecting freight charges for other carriers; etc. Exclude revenue from other operating units of this firm; the value of used equipment or used vehicles sold; revenue from installment payments from leasing vehicles, tools, etc. marketed under capital, finance, or "full payout" lease; and nonoperating revenue such as income from investments, the sale of securities, real estate, etc.

Report revenue from the storage of shipments in your warehouses pending further instructions by the shipper; from the permanent storage of household goods on a paid-on-delivery basis, commercial goods, or records storage; and for packing and crating, handling, providing labor to carriers for loading and unloading, and other accessory services. **Exclude** rental revenue from the operation of mini-warehouses and self-service storage facilities; and revenue from the subleasing of warehousing space to others.

Line 3 - Report the sum of lines 1 and 2.

#### **Item 4B - ANALYSIS OF MOTOR CARRIER OPERATIONS**

Line 2 — (Weight) - Report in line a(1) the percentage of this firm's motor carrier revenue (reported in Item 4A, line 1) from shipments that weighed less than 10,000 pounds. Report in line a(2) the percentage of motor carrier revenue from shipments weighing 10,000 pounds or more. NOTE – The sum of lines a(1) and a(2) should equal 100 percent.

**Line 3** — (Commodities) - Report the percentage of this firm's motor carrier revenue (reported in Item 4A, line 1) derived from handling each of the following commodities:

- Agricultural Products and Fish Includes live animals poultry, fish, unprocessed cereal grains such as wheat and corn, and other agricultural products including fruits, vegetables, non-alcoholic beverages, cut flowers, and live plants.
- Grains Alcohol, and Tobacco Products Includes milled grain products and preparations, other prepared foodstuff; beer, wine, and other alcoholic beverages; and tobacco products including cigarettes, cigars, and chewing tobacco.
- 3. Stone, Nonmetallic Minerals, and Metallic Ores Includes monument or building stone, natural sands, gravel and crushed stone, mined salt, natural calcium and aluminum phosphates, asbestos, other non-metallic minerals, and metallic ores and concentrates such as iron ore, copper ore, and zinc ore.
- 4. Coal and Petroleum Products Includes coal, crude petroleum, gasoline and aviation fuel, diesel fuel and light fuel oils, lubricating oils and greases, and basic chemicals.
- 5. Pharmaceutical and Chemical Products Includes pharmaceutical products, chemical products, paints and varnishes, soap and cleaning products, insecticides, fertilizers, primary plastics and finished plastic products, and rubber products including tires and inner tubes.
- 6. Wood Products, Textiles, and Leather Includes logs and other rough wood, particle board, plywood, and fibreboard, pulp, newsprint, paper and paperboard products. Textile products include yarns and woven products of natural or synthetic materials, carpets and other textile floor coverings, and textile clothing. Leather products include footwear, headgear, and other articles of leather.
- 7. Base Metal and Machinery Includes metal products such as pipes, ingots, metal doors, basic wire, cable, fencing, tools, etc. Machinery includes boilers, turbines, refrigerating and air conditioning equipment, textile machines, and other mechanical machinery and equipment.
- 8. Electronics, Motorized Vehicles, and Precision Instruments Includes electrical equipment such as computers, electric motors, generators, office equipment, television sets, radios and stereo equipment, semi-conductors, and other electrical equipment. Motorized vehicles include automobiles, vans, road tractors, farm tractors, motor homes, motorcycles, and other vehicles. Precision instruments include photographic, cinematographic, and photocopying equipment, clocks and watches, instruments used in medical, surgical, or veterinary sciences, and measuring, checking, or automatic control instruments and apparatus.
- Used Household and Office Goods Includes used furniture, appliances, and miscellaneous office products.
- 10. New Furniture and Miscellaneous Manufactured Products — Includes new furniture, mattresses and mattress supports, quilts or comforters, lamps, lighting mixed freight, and miscellaneous manufactured products.
- 11. Other Not classified in lines (1) (10) above.

Note – The sum of Item 4B, lines 3a(1) through (11) should equal 100 percent.

# SERVICE ANNUAL SURVEY TRANSPORTATION

#### **REPORTING INSTRUCTIONS - Continued**

#### **E-commerce Revenue**

(In the following instructions, online refers to any transaction completed over an Internet, extranet, EDI network, electronic mail or other online system.)

#### Include -

- Revenue from online orders for goods or services placed by a buyer.
- Revenue from online services provided where charges are based on the usage of those services (e.g., commissions or fees from use of computerized reservation systems, financial transaction processing systems, etc.)
- Commissions or fees from the trading of securities or the sale of other financial products online (e.g., insurance, loans, etc.).
- Commissions or fees from selling or from facilitating the sale of third party products (e.g., click-through including referral fees) through your company's Web site.
- Revenue from orders or contracts negotiated online with a buyer and seller on the price and terms for transferring ownership or the rights to use goods or services.
- Revenue from telephone transactions using interactive voice response systems.

#### Exclude - revenue from:

- Online billings where the order or contract was not negotiated online.
- Delivery of services online where the order or contract was not negotiated online.
- Provision of telecommunications and related infrastructure systems (e.g., data transfer, Web hosting, Internet access) where the order or contract for such services was not negotiated online.
- Orders for goods or services placed by facsimile machine or over switched telephone network.
- Intracompany transfers

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